



# HIGH RESOLUTION

MAKING TEACHER PRACTICE VISIBLE  
WITH CLASSROOM WALKTHROUGHS

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WITH JUSTIN BAEDER, PhD.

# Welcome!



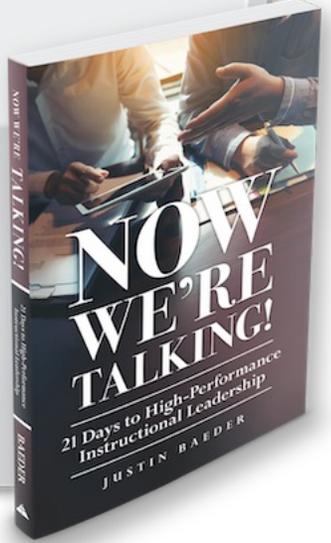
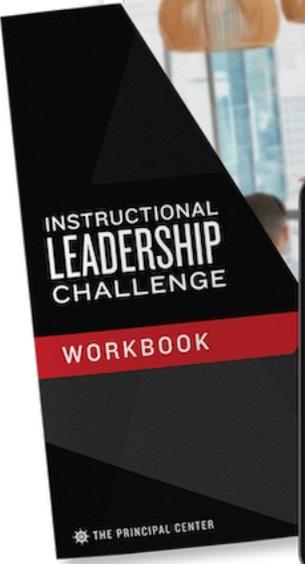
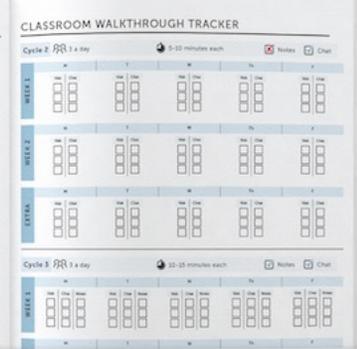
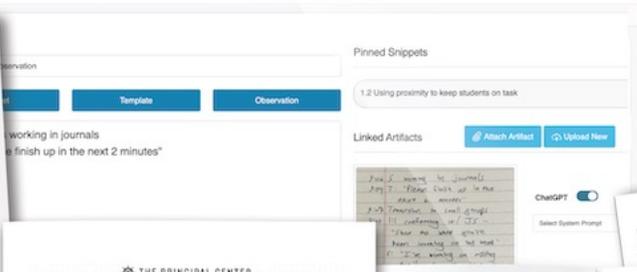
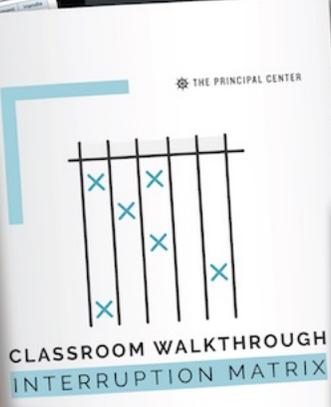
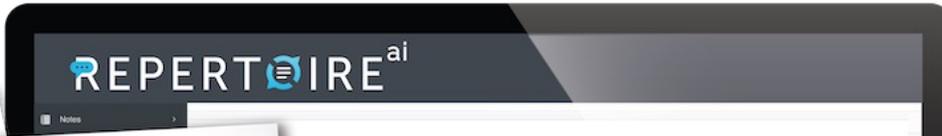
Introduce yourself!  
Where do you work?  
What's your role?

# Our Agenda



In this webinar, you'll get a call to action for instructional leadership that's both ambitious and realistic. We'll explore:

- How unrealistic expectations like "spend 50% of your time in classrooms" set leaders up for failure
- Why every leader can get into classrooms an order of magnitude more—10x the typical number of visits
- How classroom walkthroughs provide a high-resolution picture of teacher practice and school priorities
- The ambitious New Year's Resolution that will change your leadership forever
- How to change teacher practice without second-guessing or nitpicking



# REPERT<sup>ai</sup>IRE

## The Professional Writing App for Instructional Leaders

*Get the world's most advanced tools for teacher observation & evaluation*



Keep precise professional language at your fingertips—and write with A.I.



Capture evidence-rich notes in the classroom—with dramatically less typing



Use drag-and-drop templates for flawless high-stakes writing

# My Professional Mission



My mission is to help you:

- Confidently get into classrooms every day
- Have feedback conversations that change teacher practice
- Discover your best opportunities for school improvement

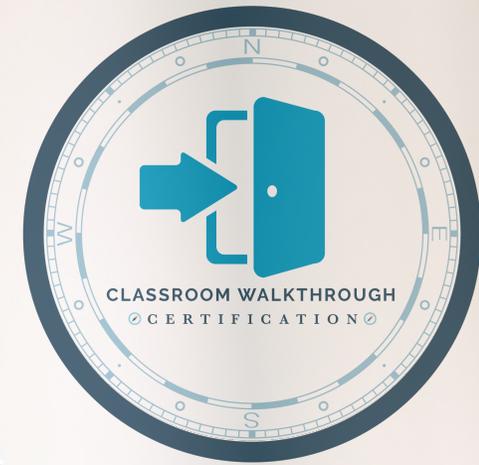
# Why Get Into Classrooms?

1. Information
2. Relationships



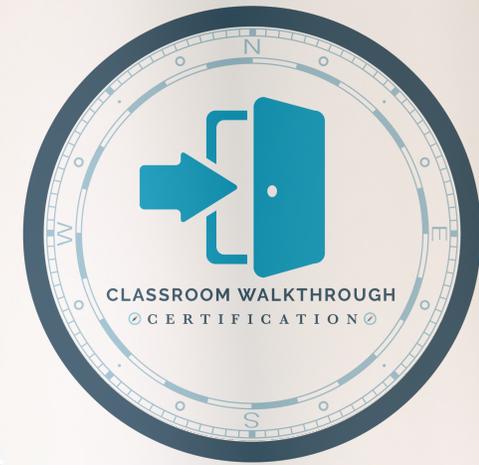
# The Medical Model

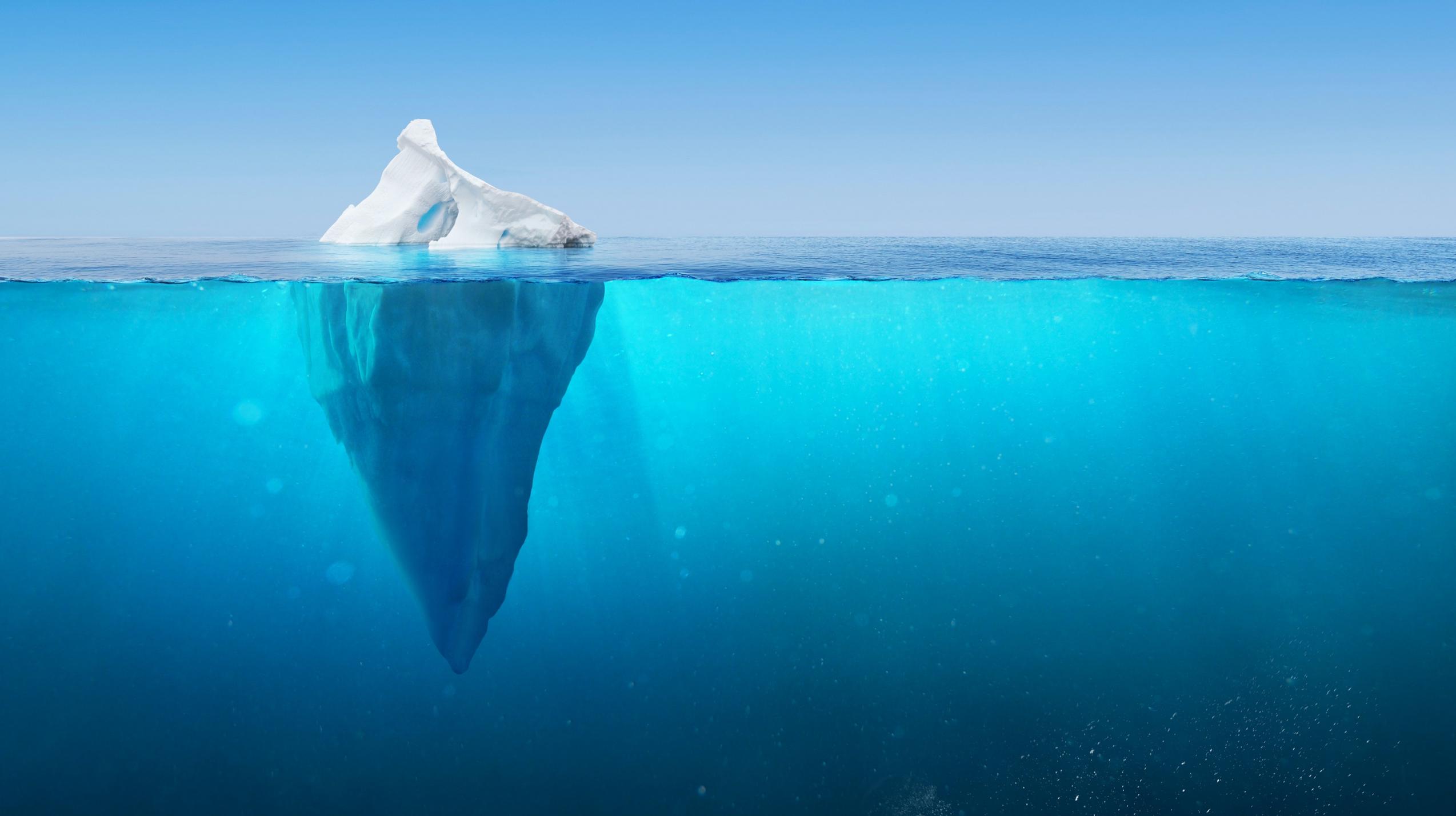
- Examine
- Diagnose
- Prescribe



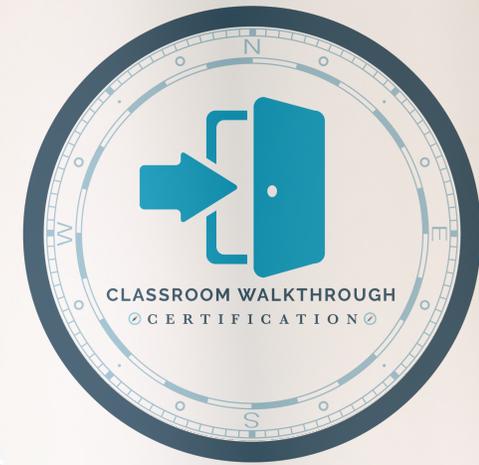
# The Medical Model's Requirements

- Extensive knowledge
- Conclusive evidence
- Accurate diagnosis
- Viable prescription





# The Evidence-Driven Approach



We can use the 10% of practice that's visible as a "landing pad" for the 90% of practice that's hidden, which we can only access through conversation.

# Let The Teacher Talk



The best way to get a high-resolution view of teacher practice is to let teachers talk

# Direct vs. Indirect Change



Direct: telling teachers how to improve

Indirect: making decisions that lead to improvement

# Differentiated Roles We Can Play in Feedback Conversations

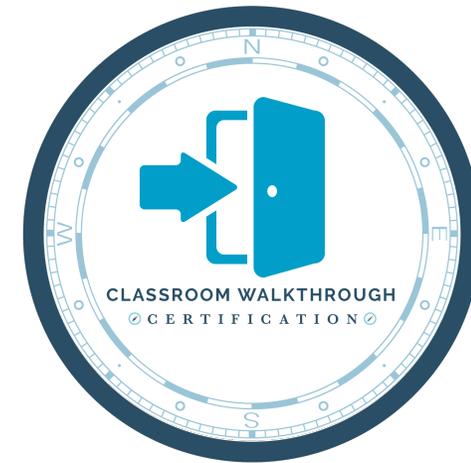
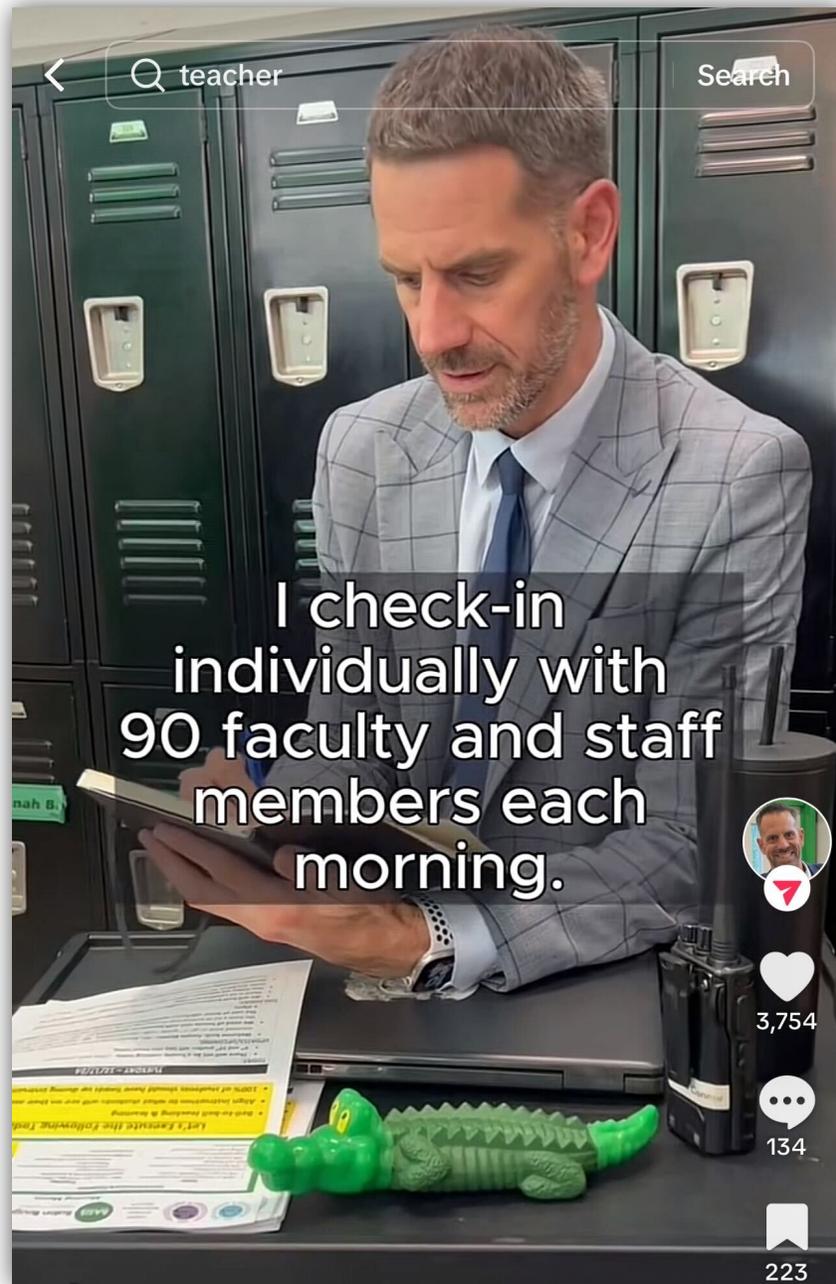


Role	Feedback	Verb	Influence
1. Boss	Directive	Tell	Behavior
2. Coach	Reflective	Ask	Thinking
3. Leader	Reflexive	Change	Circumstances

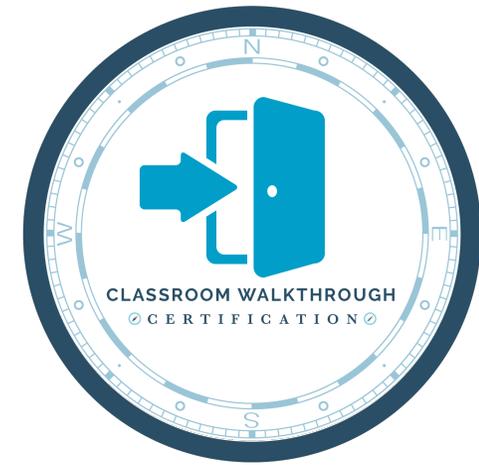


# Unrealistic Expectations

Setting Leaders Up for Failure



# Going Too Far



- 50% of your day in classrooms
- Two full days a week in classrooms
- Every classroom every day
- 5-10 walkthroughs a day
- 2-3 mini-observations a day with writeups



# Dose Matters



Too much of a good thing can become a bad thing.

# Downsides



What might be some downsides of aiming TOO high re: spending time in classrooms and giving teachers feedback?



HIPPOCRATES



# The Hippocratic Oath for Healthcare Providers

*Primum non nocere*

“First, do no harm.”

# The Hippocratic Oath for Instructional Leaders

“Seek first to understand,  
then to be understood.”

—Stephen R. Covey

# The Ideal "Dose"



- Visit every teacher roughly every two weeks
- 3 informal visits per day = 15 per week
- 500 total per year
- ~18 visits per teacher per year



# 10x Resolution

A Vision for Getting Into Classrooms  
An Order of Magnitude More

# Aiming High The Wrong Way



- Don't think about actual frequency
- Have vague but very high feedback expectations
- Do your best, but get interrupted a lot
- End up doing ~2 walkthroughs a week

500

# Commit To 10x More Visits



- Most leaders are not visiting classrooms *at all*
- Those who are trying hard typically visit 1x-2x/teacher/year
- Our target: 18x/teacher/year = 500 total

[PrincipalCenter.com/sticker](https://PrincipalCenter.com/sticker)

# Resolved: 10x More Visits

- The commitment
- The plan
- The follow-through



# A Reasonable Caseload



- To see every teacher frequently, you must have a reasonable caseload
- Focus on teachers you evaluate
- Most administrators evaluate 20-40 teachers
- 30 at 3 a day = 10-day cycle (two school weeks)

# 3 Secrets To Sustainability

- Interruption management
- Scheduling
- No “homework”





# Interruptions Are The Job



We can't afford to see interruptions as distractions from the work of leadership.

They're intrinsic and essential to the job.



# Premium Resource



**CLASSROOM WALKTHROUGH INTERRUPTION MATRIX**

Situation	Interrupt	Consult	Inform	Document	Handle
Student illness					
Student injury					
Student injury requiring 911 call					
Staff illness					
Staff injury					
Staff injury requiring 911 call					
Vandalism					
Fight in progress					
Active shooter					
Intruder					
Students sent to office for fighting					
Student sent to office for misc. discipline					
Student sent to office for disrupting class					
Teacher wants to talk					
Parent on phone wants to talk					
Parent on campus wants to talk					
Teacher has a question					
Teacher upset about a student issue and wants to talk					
Teacher upset about a personal issue and wants to talk					
Teacher leaves abruptly					
Teacher has to go home due to emergency					
Principal calls with a question for office staff					
Principal calls & asks to speak with principal					
Principal calls & says is coming to campus now					
Principal arrives on campus					
Department arrives on campus for inspection					
Fire/sprinkler company arrives to work on/test system					
Truck in loading zone					
Loose animal on playground/campus					
Conflict between staff members					
Loose animal in building					
Person on phone					
Person in office					
Person on campus without checking in at office					
Conflict between parents in building					
Delivery services arrives wanting to see a student					
Parent activity in the area					
Person in parking lot or loading zone					
Person says they need to speak with principal					

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[PrincipalCenter.com/matrix-pdf](https://PrincipalCenter.com/matrix-pdf)

# How Should These Issues Be Handled?



## CLASSROOM WALKTHROUGH INTERRUPTION MATRIX

Situation	Interrupt	Consult	Inform	Document	Handle
Student illness					
Student injury					
Student injury requiring 911 call					
Staff illness					
Staff injury					
Staff injury requiring 911 call					
Vandalism					
Fight in progress					
Active shooter					
Intruder					
Students sent to office for fighting					

# Interruption Matrix



- a) Interrupt
- b) Consult
- c) Inform
- d) Document
- e) Handle

- Fight?
- Staff workplace injury?
- Minor student injury?
- Misc. discipline referral?
- Superintendent visit?



# Scheduling



“Block off time.”



# A Resilient Walkthrough Schedule



## Elementary



## Secondary

- 8:00 Supervise in hall
    - 8:05 Start of 1<sup>st</sup> period
    - 8:20 Office work
    - 8:40 End of 1<sup>st</sup> period
  - 8:55 Supervise in hall
    - 9:00 Start of 2<sup>nd</sup> period
    - 9:15 Office work
    - 9:35 End of 2<sup>nd</sup> period
  - 9:50 Supervise in hall
    - 3 visits, whole period
- ...etc.

# 3 Secrets To Sustainability

- Interruption management
- Scheduling
- No “homework”





# No Homework



- Stop typing up/revising up your notes later
- Stop writing warm/cool feedback later
- Complete required documentation before you leave

# Minimum Viable Documentation



TEACHER SCHEDULE  
& VISIT RECORD  
INDEX CARDS



[PrincipalCenter.com/notecards-pdf](http://PrincipalCenter.com/notecards-pdf)

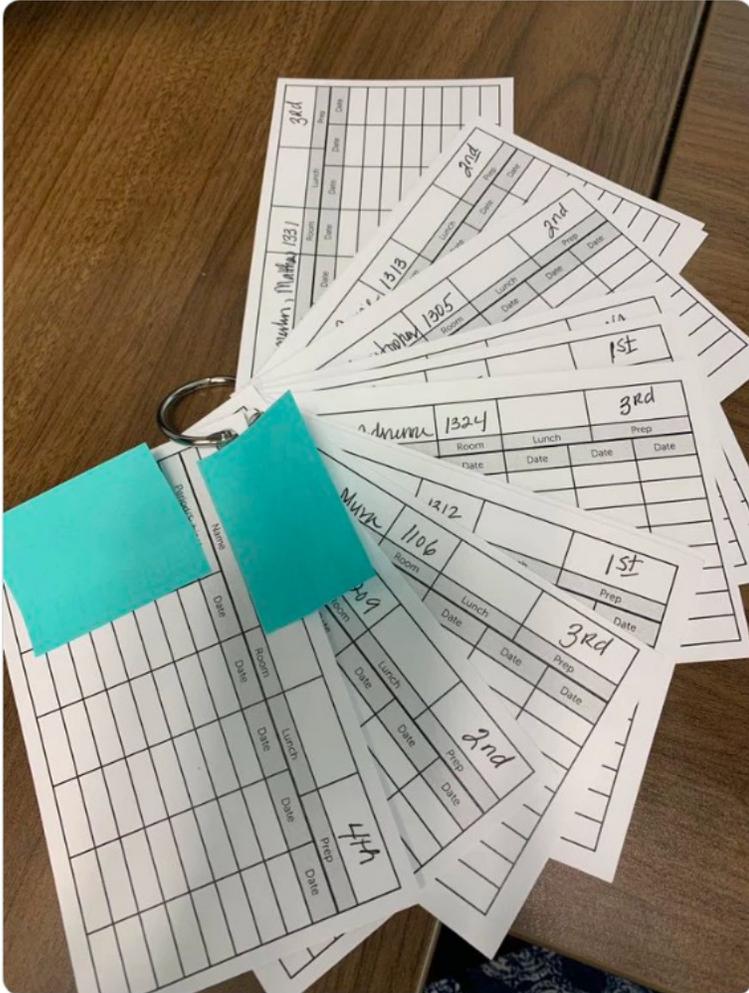
Mrs. Smith		105	12:15-12:39		4th
Name		Room	Lunch		Prep
Period/Subject	Date	Date	Date	Date	Date
Chemistry	8/31				
AP Bio	9/14				
Chemistry					
Prep					
Phys Sci					
Biology	9/29				
Biology					

- Teacher
- Date
- Class

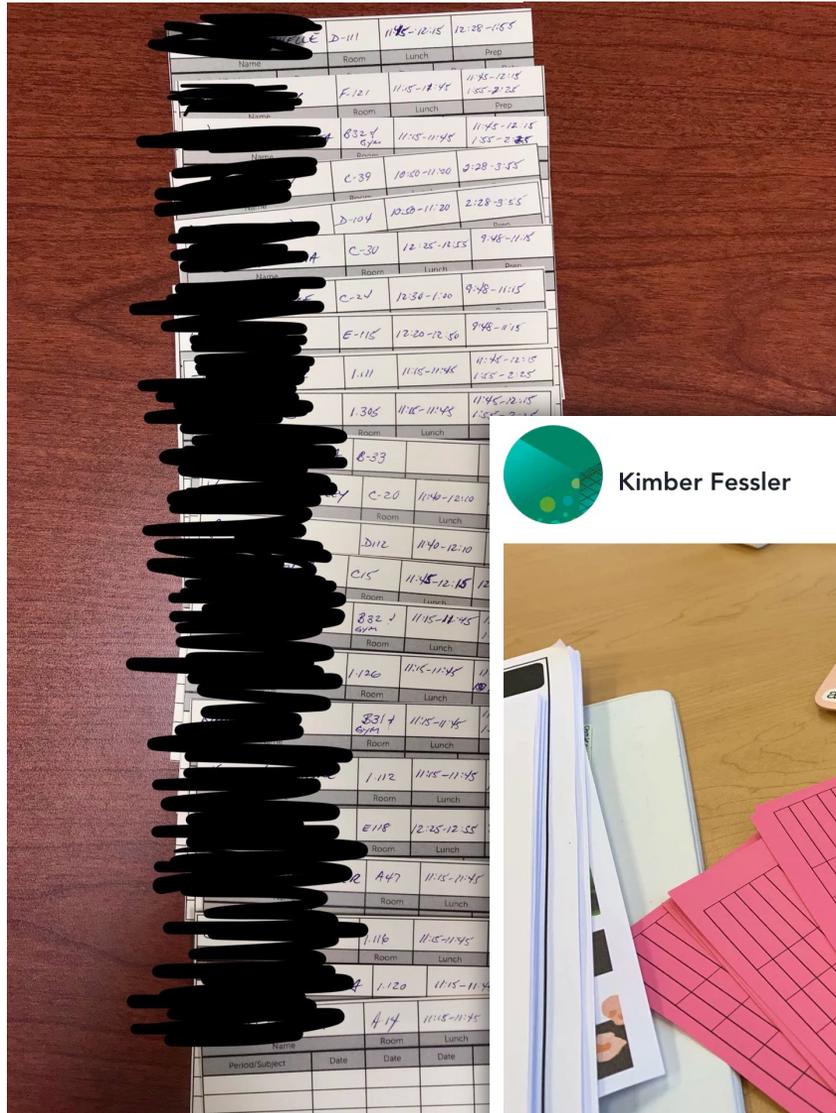
Shannon Pignato  
@ahsprincipal

Classroom walk-through cards are ready to go! It's going to be a great year of learning at AHS.

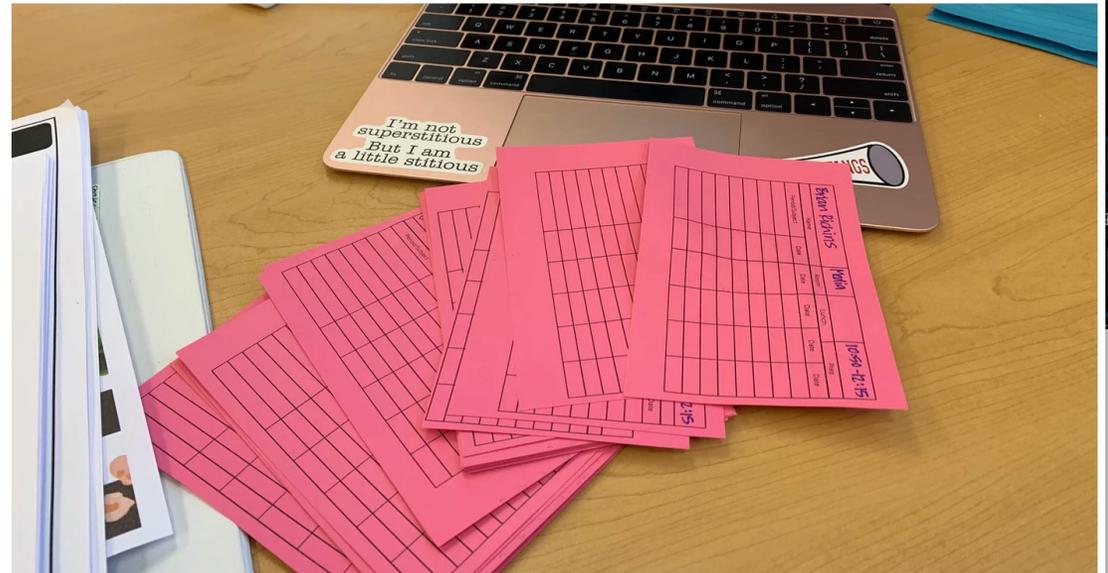
#AHSclearvision2020 @eduleadership



Brian Travis yesterday  
Assistant Principal



Kimber Fessler



I'm ready!

# One-And-Done Notes



- Take notes with timestamps
- Email to the teacher if typed
- Photograph & leave with teacher if handwritten



Formal Observation - 5th Period

Snippet

Template

Observation

T: "Please come see me if you need a new beaker."



Save New Snippet  Line Break  Timestamp  Seconds  :

11:04:33 : T explaining directions for lab: "Be sure to double-check your measurements and record them in your journal."

11:05:47 : S getting materials and reviewing lab procedures

11:05:15 : T circulating to answer questions & keep groups on track

# One-Click Email To Teacher



[Save & Continue Editing](#) [Convert](#) [Share](#)

[Email](#) [Copy to clipboard](#) [Save as Observation](#)

### Email Note

Email Subject

Email to

[Generate Email](#)



# Vivid Detail

Getting A High-Resolution  
Picture of Teacher Practice

# Why So Many Forms?



- Forms are easy to make
- People like a clear process
- Obvious that we've "done something"
- Accountability to supervisor
- Easy to count & keep records

# Form Library

Explore hundreds of beautiful, effective, and ready-to-use teacher observation forms.

Walkthroughs

Coaching

Learning Walks

Instructional Rounds

EVALUATION RUBRIC

## Illinois Performance Standards for School Leaders

### Living a Mission, Vision, and Beliefs for Results

The Principal's mission is to lead the path to results.

COORDINATING DEFINES AND LEADING

Collaborating

Disseminating  
Coaching  
Supporting

### WALKTHROUGH Secondary Example

#### At A First Glance

Entry Time  
Input the time you enter the class for the observation.

Beginning  Middle  End

Learning Target/Essential Question/Focus Question for the Day:  
Quote the learning target, essential question, objective, or focused question for the lesson being observed.

Learning Target/Essential Question/Focus Question for the Day:

Are the learning intentions clear?  
Ask a student what they are supposed to be doing? Can they clearly articulate the scope of the lesson and intended outcomes?

Yes  No

### WALKTHROUGH Elementary Example

#### Intro

Learning Target  
Standard Addressed

Students will

Students will

### WALKTHROUGH Framework Aligned Example

#### Beginning

Grade

### WALKTHROUGH Drop In Example

Grade

Pre-K-4	<input type="radio"/> K	<input type="radio"/> 1
3	<input type="radio"/> 4	<input type="radio"/> 5
7	<input type="radio"/> 8	<input type="radio"/> 9

### WALKTHROUGH Classroom Walkthrough Rubric

#### Lesson Plans

The lesson has an on grade-level mastery objective

Yes  No  N/A

Evidence/Comments

Teacher has lesson plans and student exemplar in hand during the observation.

Yes  No  N/A

### WALKTHROUGH Classroom Walkthrough

#### Learning Target

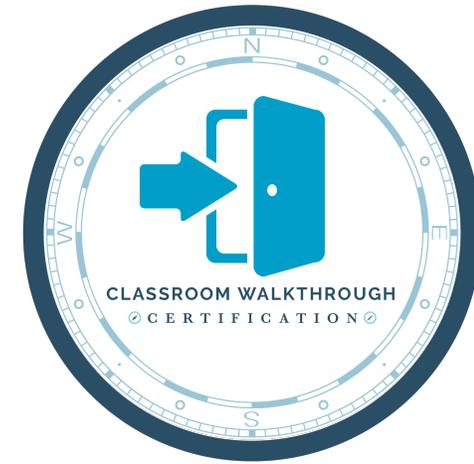
Was a student friendly learning objective posted?

Yes  No

What was the learning target?

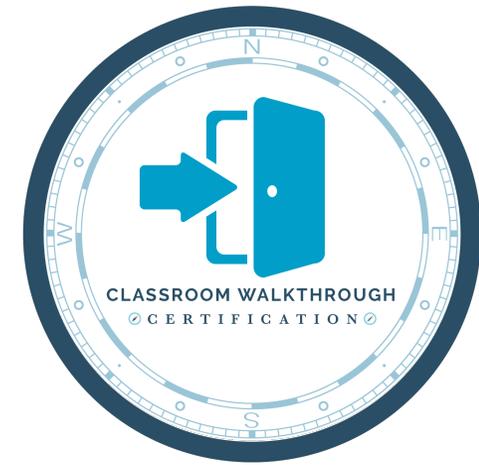
Is the lesson centered around the learning target?

Yes  No

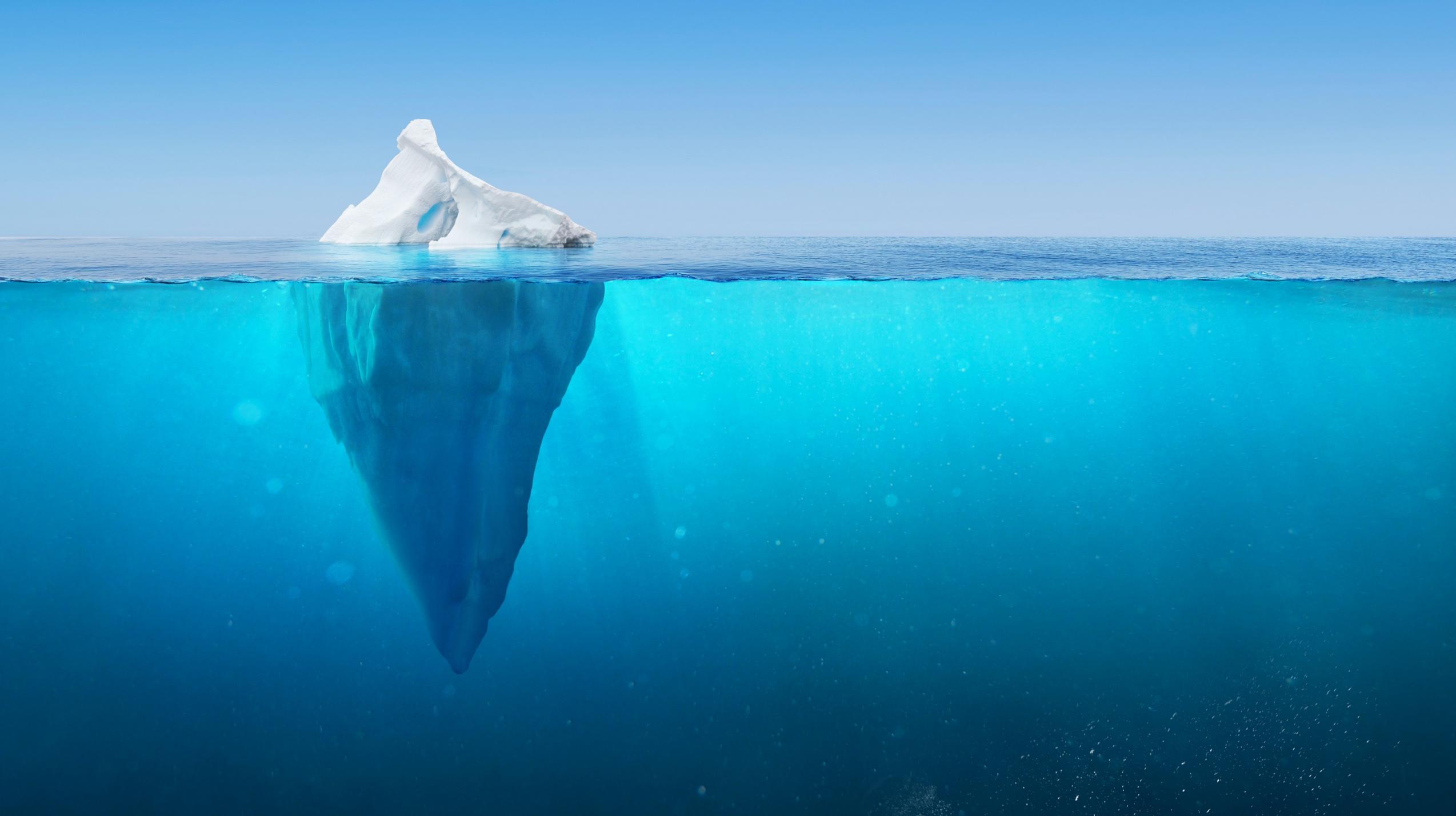




# Why Software Often Makes Walkthroughs & Feedback Worse



- More form fields to fill out
- Mismatch between fields & available evidence
- Narrowing effect on attention
- Stronger disincentive to visit classrooms
- Shapes the interaction in unintended ways



# The Iceberg of Practice

10% visible

“above the surface”

90% hidden

“beneath the surface”



# Observability Bias

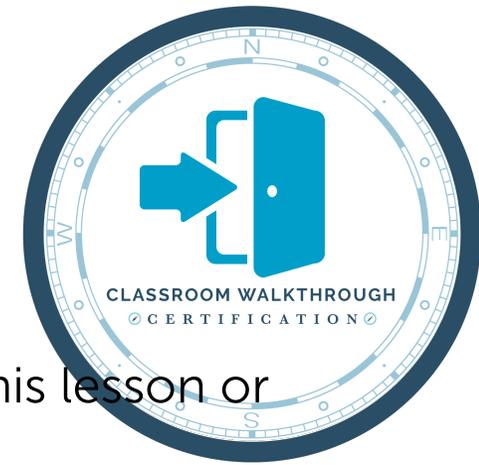


***Observability bias*** is the tendency of instructional leaders to focus on what is easiest for them to observe, rather than the key decisions teachers are making.

*Mapping Professional Practice: How to Develop Instructional Frameworks to Support Teacher Growth*  
by Heather Bell-Williams & Justin Baeder, p. 18. © 2022 Solution Tree



# 10 Evidence-Driven Questions



**Context:** I noticed that you [ ]...could you talk to me about how that fits within this lesson or unit?

**Perception:** Here's what I saw students [ ]...what were you thinking was happening at that time?

**Interpretation:** At one point in the lesson, it seemed like [ ]... What was your take?

**Decision:** Tell me about when you [ ]... What went into that choice?

**Comparison:** I noticed that students [ ]... How did that compare with what you had expected to happen when you planned the lesson?

**Antecedent:** I noticed that [ ]... Could you tell me about what led up to that, perhaps in an earlier lesson?

**Adjustment:** I saw that [ ]... What did you think of that, and what do you plan to do tomorrow?

**Intuition:** I noticed that [ ]... How did you feel about how that went?

**Alignment:** I noticed that [ ]... What links do you see to our instructional framework?

**Impact:** What effect did you think it had when you [ ]?

# The Power of How

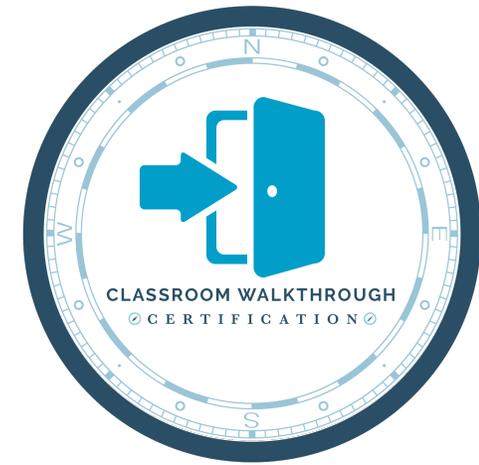


*Why* questions prompt justification

but

*How* questions prompt explanation

# Explanation As Evidence



“I noticed that you really emphasized students’ predictions before they started the lab, and made sure each group had articulated a clear hypothesis about what would happen. Talk to me about the district training and your PLC work with this unit. How did you decide to focus on predictions?”

# “How Do You” Questions



For less visible aspects of practice,  
the evidence is *in the explanation*:  
“Talk to me about how you...”

Example:

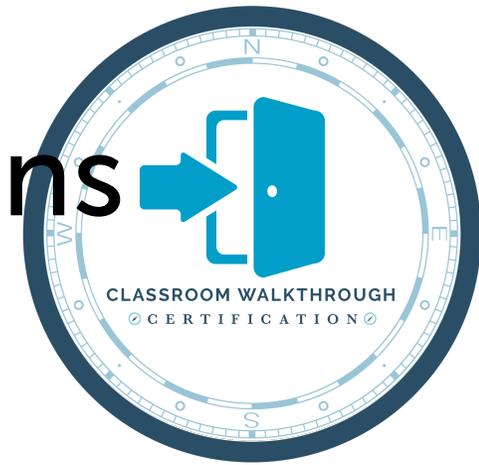
“I noticed you made sure each group had articulated a clear hypothesis. Talk to me about how you follow up on those predictions after the lab.”

# Thin vs. Thick Explanations



- If the teacher's "how" explanation is "thin," there may be little we can do with it
- The "thicker" or richer the description, the more criteria it can address
- Thicker explanations lead more readily to next steps
- Thinner explanations may reflect a lack of knowledge in the area of practice

# Other Reasons for Thin Explanations



- Fear of saying the wrong thing
- Short on time
- Physiological: hungry/thirsty/need to use restroom
- Fear of not being understood



# Pressing for Elaboration with Broken Questions



“I noticed you made sure each group had articulated a clear hypothesis. After the lab, how do you...”

# Broken Questions for Elaboration

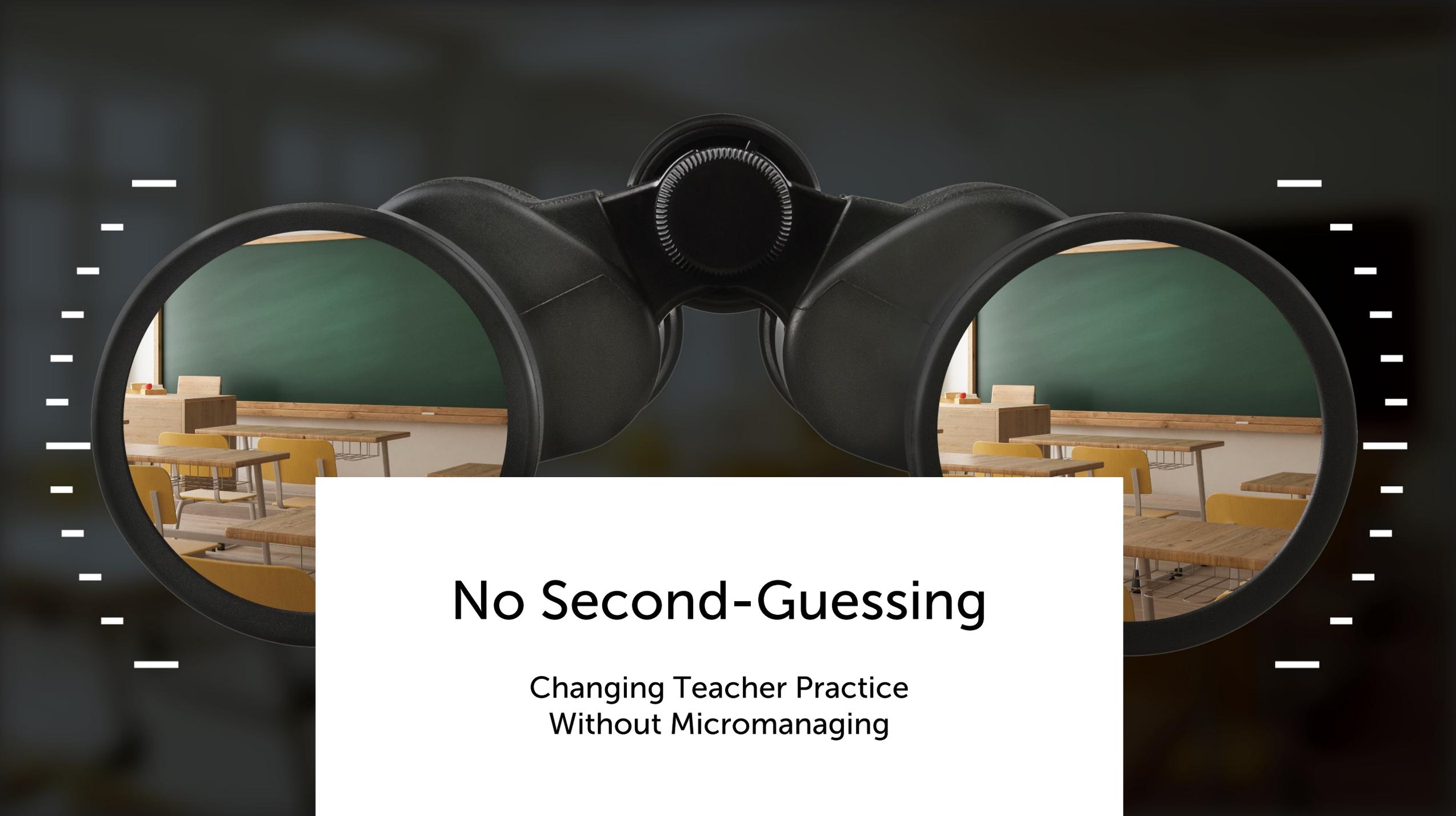


- Share specific evidence
- Ask a partial question
- Don't finish your sentence
- Listen with curiosity
- Ask follow-up questions

# Broken Question Stems



- "Say more about how you..."
- "What do you..."
- "How did that..."
- "What did students..."
- "How did they..."



# No Second-Guessing

Changing Teacher Practice  
Without Micromanaging



# Why Written Feedback Is So Appealing



- Non-confrontational
- No chance to be swayed by the teacher's thoughts
- We've unambiguously "done something"
- We don't have to stick around to witness the teacher's reaction or experience any awkwardness

# Warm & Cool Feedback



- Wows & Wonders
- Glow & Grow
- Kudos & Critique
- Commendations & Recommendations
- Great & Hate
- Cheers & Jeers
- Praise & Polish
- Rose & Thorn
- Noticing & Wondering
- Fireworks & Fizzles
- Strength & Growth
- Stars & Stairs
- Plus (+) & Delta ( $\Delta$ )
- Yays & Nays
- Hot & Cold

# The “If I Don’t Judge” Fear



- If I see a lesson and it's not perfect, I need to point out any flaws
- If I don't, I'll be endorsing the practice I saw
- But this only applies to serious misconduct, not skill issues
- Feedback does not instantly confer new skills

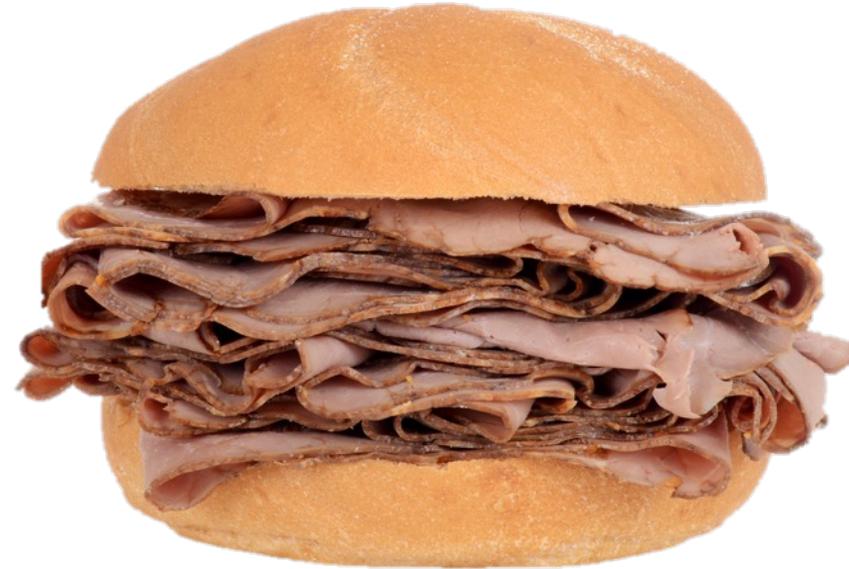
# The "Feedback Sandwich"



Compliment →

Suggestion →

Compliment →



# Stop Giving Written Feedback



Leave a nice note, OR

Leave a copy of your notes

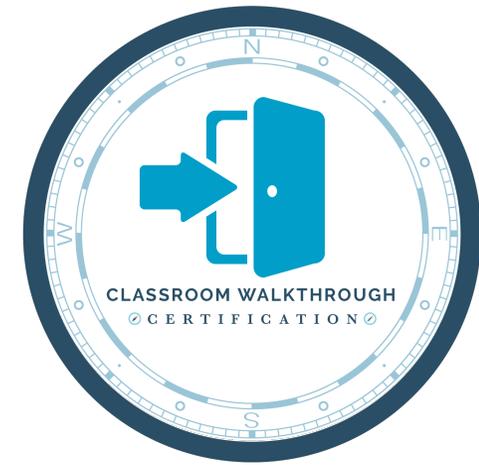
But don't give written feedback or forms

# What's The Problem With The Feedback Sandwich?



- Artificial 2 : 1 ratio of compliments : suggestions
- Uncertain authenticity
- Potential for miscommunication
- No opportunity to hear from the teacher

# Quality Feedback



- You can't GIVE something you don't HAVE
- You'll SOMETIMES have good feedback
- But the expectation of having it *every* time is wildly unrealistic
- Leaders respond to this gap by avoiding classrooms, rather than changing their expectations

# Frequency First

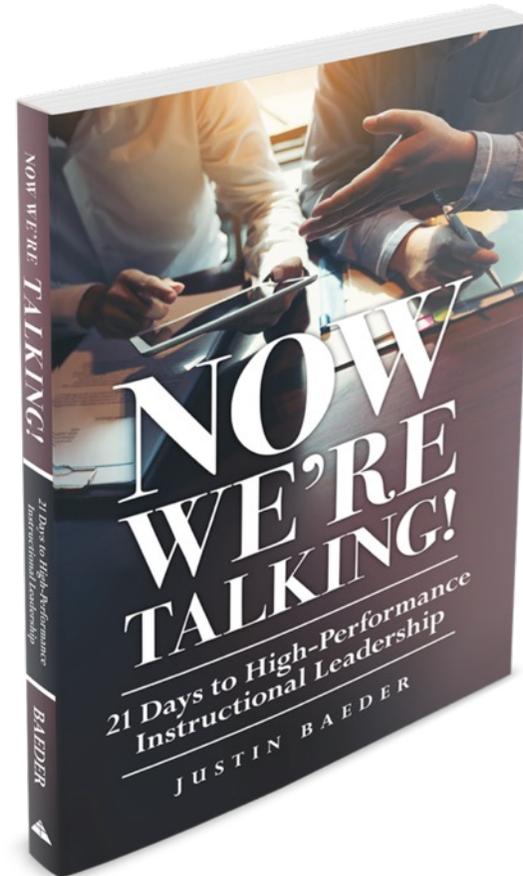


- 3 a day, 15 a week, 2-week cycle, 500/year = 18/teacher
- The quality of something that doesn't happen is ZERO
- Don't let the "perfect" be the enemy of the GOOD



## KEYS TO SUSTAINABLE IMPACT

1. Frequent
2. Brief
3. Substantive
4. Open-Ended
5. Evidence-Based
6. Criterion-Referenced
7. Conversation-Oriented



[SolutionTree.com/21days](https://SolutionTree.com/21days)

# For Principal Supervisors



- Focus accountability on frequency
- Eliminate forms, reports, & other paperwork requirements other than basic recordkeeping—teacher & date, e.g. on notecards
- Avoid overshooting—3 a day is plenty
- Every teacher every week is unsustainable

# Instead of Written Feedback



Leave a nice note, OR

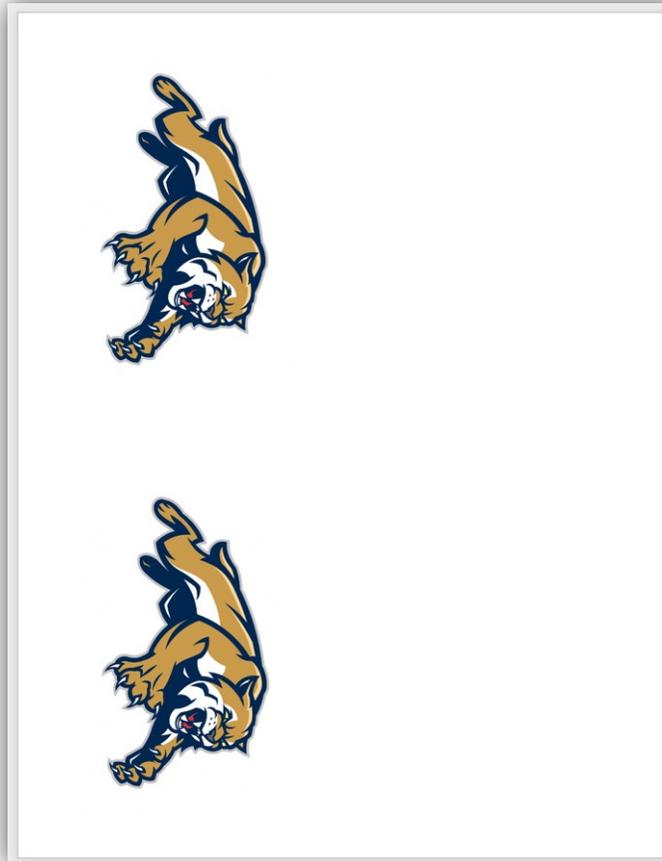
Leave a copy of your notes

# Send Notes Via Email



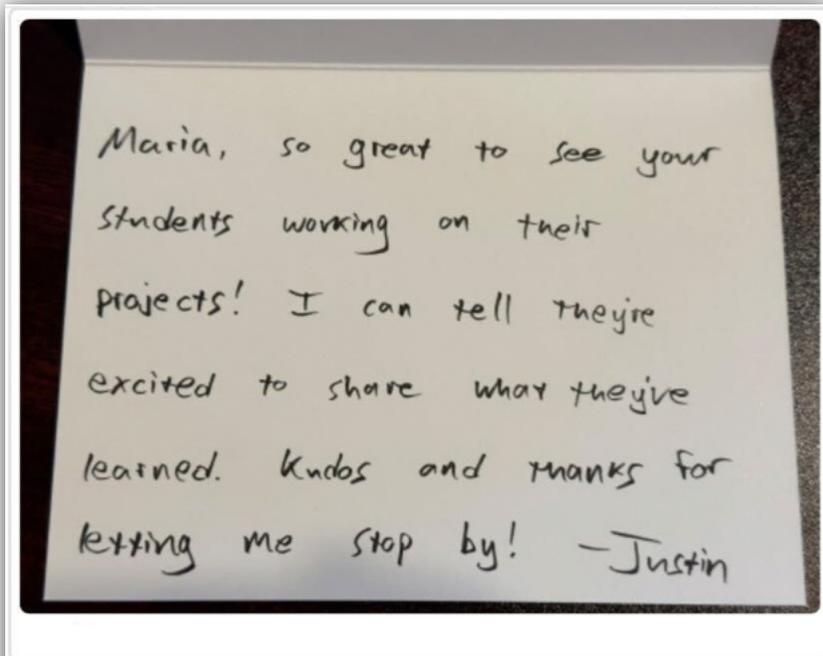
The screenshot shows the REPERTOIRE web application interface. On the left is a dark sidebar with the user's name "Justin Baeder" and a settings gear icon. Below this is a "MAIN MENU" with several options: "Notes" (highlighted in blue), "Create New Note", "All Notes", "Artifacts", "Observations", "Templates", "Snippets", "Users", and "Account Settings". The main content area is titled "Title \*" and contains the text "Susan Smith Walkthrough 2024-05-23 Science 7 4th period". Below the title are three buttons: "Snippet", "Template", and "Observation". The main text area contains a note starting with "Susan, great to see your class at work today and chat briefly! Here are my notes:" followed by a list of observations with timestamps and descriptions. At the bottom of the main area are three buttons: "Save & Continue Editing" (orange), "Convert" (blue), and "Share" (blue). Below these are three more buttons: "Email" (blue, highlighted with a hand cursor), "Copy to clipboard" (blue), and "Save as Observation" (blue).

# School Logo Notecard Template



[PrincipalCenter.com/logo](https://PrincipalCenter.com/logo)

# Save Handwritten Note Text



Transcribe text in image

Generate Response 

Discard Changes 

Save Chat 

Maria, so great to see your students working on their projects! I can tell they're excited to share what they've learned. Kudos and thanks for letting me stop by! - Justin

REPERTIRE<sup>ai</sup>

REPERTIRE<sup>ai</sup>

# Handwritten Notes

Here is the transcription of the text from the photo:

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PAGE DATE 10/9 10:05

Baeder - 3rd Period Science 6

10:06 T: "When you're finished with the warmup, please put away your journal & get out your (lab notebook)."

10:07 3/06 students have lab notebooks out; T checks in with other 3.

10:09 Instructions for lab - "Today we will use cow magnets and iron filings to visualize magnetic fields, and you will design your own arrangement of magnets and predict how the magnetic fields will interact."

10:10 Passing out kits to Materials Managers

10:13 Students get magnets out & begin sticking them to table edge, electrical outlets, etc.

10:14 T counseling to answer questions.

T: "These do conduct electricity, so don't stick them to the power outlets. I don't want anyone getting shocked."

10:16 S: "We don't have any iron filings in our kit."

T: "I'll pass them out as soon as I see your sketch predicting what the field will look like."

10:18 S working on sketches T: "Try arranging magnets"

10:20 S: "My magnets won't stay the way I put them." Discussion. T: "You'll need to make sure your arrangement is stable, and if it's not, revise your drawing."

S: "Can we use a new page?" T: "Yes"

PAGE	DATE
	10/9 10:05
Baeder - 3rd Period Science 6	

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T: "I'll pass them out as soon as I see your sketch predicting what the field will look like."

10:18 S working on sketches T: "Try arranging magnets"

10:20 S: "My magnets won't stay the way I put them." Discussion. T: "You'll need to make sure your arrangement is stable, and if it's not, revise your drawing."

S: Can we use a new page? T: Yes

# Be Ready To Think



- Teaching is intellectual work, therefore...
- Instructional leadership is intellectual work

# 10 Conversations



1. Directive feedback
2. Reflective feedback
3. Reflexive feedback
4. The student(s)
5. Your approach
6. This curriculum
7. This content/concept
8. This assignment
9. Students' thinking
10. Students' work

# Evidence, Conversation, & Action



Teachers do not need suggestions or criticism.

They need:

1. A copy of your notes, if you took any
2. A chance to have an authentic conversation
3. Support in taking next steps for growth

# Action Item



What's one thing you'll do  
as a result of our time today?

# Efficient Is Sustainable



In Repertoire, create a new Note and:

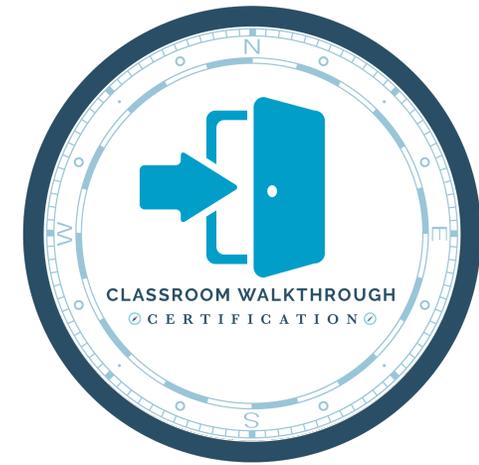
- Click Observation » Next Up
- Type in the snippet box & hit enter
- Click Save as Observation & Send Via Email

# Efficiency Gains



- Taking notes faster with snippets
- Using evaluation criteria as you write
- Automatic documentation & organization
- 1-click email to teacher
- Photo transcription + ChatGPT summaries

# Frequency First: Simplicity Over Complexity



It's more important to get into classrooms

# frequently

than to accomplish any particular  
goal in each visit

# Modest Expectations for Feedback Conversations



- Sometimes you'll have concerns a quick chat can't address
- Sometimes you won't have much to say
- Sometimes you'll need to have a clarifying conversation, then take time to plan your next move

# Find & Pin Relevant Criteria



Title \*

2023-08-15

Snippet

Template

Observation

celebrating



{1.2}Celebrating Success: The teacher celebrates student success relative to the learning targets and/or the learning goals.



Save New Snippet  Line Break  Timestamp  Seconds  :

12:24:10 : Students begin working on their designs in small groups

12:25:32 : T: "What did you come up with for your materials list?"

## Pinned Snippets



{1.2}Celebrating Success: The teacher celebrates student success relative to the learning targets and/or the learning goals.



{1.2-1}When the strategy is called for the teacher does not use it or the teacher uses the strategy incorrectly or with parts missing



teacher provides students with recognition of their current status but not their knowledge relative to the learning goal



{1.2-3}The teacher provides students with recognition of their current status and their knowledge gain relative to the learning goal and monitors the extent to which students are motivated to enhance their status.



{1.2-4}The teacher adapts or creates new strategies to meet the specific needs of students for whom the typical application of strategies does not produce the desired effect.



# More Precise Conversations



d2d3

{d2d3}Student behavior is generally appropriate. The teacher monitors student behavior against established standards of conduct. Teacher response to student misbehavior is consistent, proportionate, and respectful to students and is effective.

et to note +

15:45:35 : T passing out papers  
15:46:04 : S: "Hey did anyone see what happened at lunch?"  
15:46:21 : T: Moves toward student who is talking off-task; makes eye contact, then looks at paper on desk.  
15:46:33 : S looks at paper and begins working; rest of class is working  
15:46:47 : T: "Remember, today we're practicing finding common denominators."

# More Precise Conversations



**Pinned Snippets** 

**tion**



**ote +** 

{d2d3}Student behavior is generally appropriate. The teacher monitors student behavior against established standards of conduct. Teacher response to student misbehavior is consistent, proportionate, and respectful to students and is effective. 

**Everyone was focused on learning, and when students started to wander, you were quick to subtly redirect them using eye contact and proximity, without having to say anything.** 

{d2d4}Student behavior is entirely appropriate. Students take an active role in monitoring their own behavior and/ or that of other students against standards of conduct. Teacher monitoring of student behavior is subtle and preventive. The teachers response to student misbehavior is sensitive to individual student needs and respects students dignity. 

Snippet

Template

Observation

D|



Type to add a new snippet or search existing snippets. Press ENTER to add snippet to note + database. ✕

Save New Snippet  Line Break  Timestamp  Seconds  :

Save Note

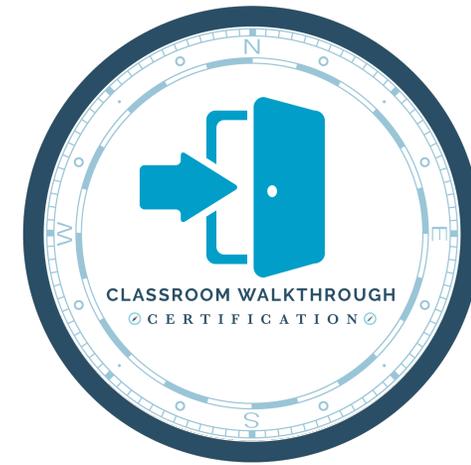
Convert

Share

Linked Artifacts

Attach Artifact

Upload New



Title \*

Formal Observation - 5th Period

Snippet

Template

Observation

Enter Text



Save New Snippet  Line Break  Timestamp  Seconds  :

## Pinned Snippets



## Linked Artifacts

Attach Artifact

Upload New

No artifacts found



# 3 Phases of Support



Quick start:

Toolbox + Challenge

Weekly guidance:

Scoreboard + Instructional Leadership Show

Long-term refinement for sustainability & impact:

Evidence-Driven Classroom Walkthrough Certification Program

# Weekly Accountability



# 12-Month Membership

## INSTRUCTIONAL LEADERSHIP ASSOCIATION

- Classroom Walkthrough Toolbox
- Instructional Leadership Challenge
- Instructional Leadership Show
- Repertoire App + Scoreboard



# Evidence-Driven Classroom Walkthrough Certification



# Here's The Deal



- 12 months of ILA + Repertoire—\$1,188 monthly
- Evidence-Driven Classroom Walkthrough Certification Program—\$1999
- Total: ~~\$3,187~~ \$999

# Sign Up



## Product Information

Item	Quantity	Price	Total
Repertoire + Instructional Leadership Association Membership	1	Price \$999.00	\$999.00
Subtotal			\$999.00
Today's Total			\$999.00

[Purchase 1 Year »](#)

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