

EPISODE 337

# What Is Tier 2 Instructional Leadership? Coaching For Teacher Growth



INSTRUCTIONAL  
LEADERSHIP SHOW

THE PRINCIPAL CENTER

TIER3 

# Essential Question



What is Tier 2 instructional leadership, and how does it relate to Tier 1 and Tier 3?

# 3 Tiers of Instructional Leadership



Tier 1: Feedback on specific teaching

Tier 2: Coaching to grow each teacher

Tier 3: Systems for learning

# The Human Capital Paradox



What if we invest in developing  
people...and they leave?

What if we don't...and they stay?

# When Does Tier 2 Happen?

- Goal-setting process
- Formal observation process
- Walkthroughs
- Additional coaching processes



# 3 Types of Accountability



- *Process accountability* ensures that everyone takes certain actions intended to lead to improved performance
- *Performance accountability* ensures that teachers are meeting evaluation criteria, regardless of what actions have been taken
- *Outcome accountability* allows us to assess the alignment between our process & performance accountability measures

# Psychological Safety



- Coaching and professional growth require a degree of psychological safety and willingness to take risks
- *Performance* (rating) and *outcome* (student data) accountability in teacher evaluation are inherently high-stakes
- Process accountability is most conducive to growth

# Using Evaluation Criteria for Reflection



- Print criteria in hardcopy, or mark up electronically
- Highlight words describing *current practice* in one color
- Highlight words describing *next-level practice* in another color

# Example: Highlighted Words



## 2c: Maintaining Purposeful Environments

Unsatisfactory	Basic	Proficient	Distinguished
Student learning and development are hindered by a lack of routines or inefficient classroom procedures.	Classroom routines and procedures, established or managed primarily by the teacher, support opportunities for student learning and development.	Shared routines and <b>efficient procedures</b> are largely <b>student-directed</b> and maximize opportunities for student learning and development.	<b>Students have a voice and play an active role in designing and adjusting routines and procedures</b> that actively create a respectful learning environment and support the growth of each community member.

# Example: Highlighted Words



## 3b Using Questioning and Discussion Techniques

Unsatisfactory	Basic	Proficient	Distinguished
Questioning and discussion are absent or do not support learning and development.	Questioning and discussion, primarily <b>framed and led by the teacher</b> , are used to support <b>student learning and development</b> .	Questioning and discussion, framed or led by the teacher and <b>students</b> , effectively <b>support critical thinking, reasoning, and reflection</b> .	Students intentionally use questioning and discussion to develop their own and others' thinking, reasoning skills, and habits of reflection.

# Accountability & Goals



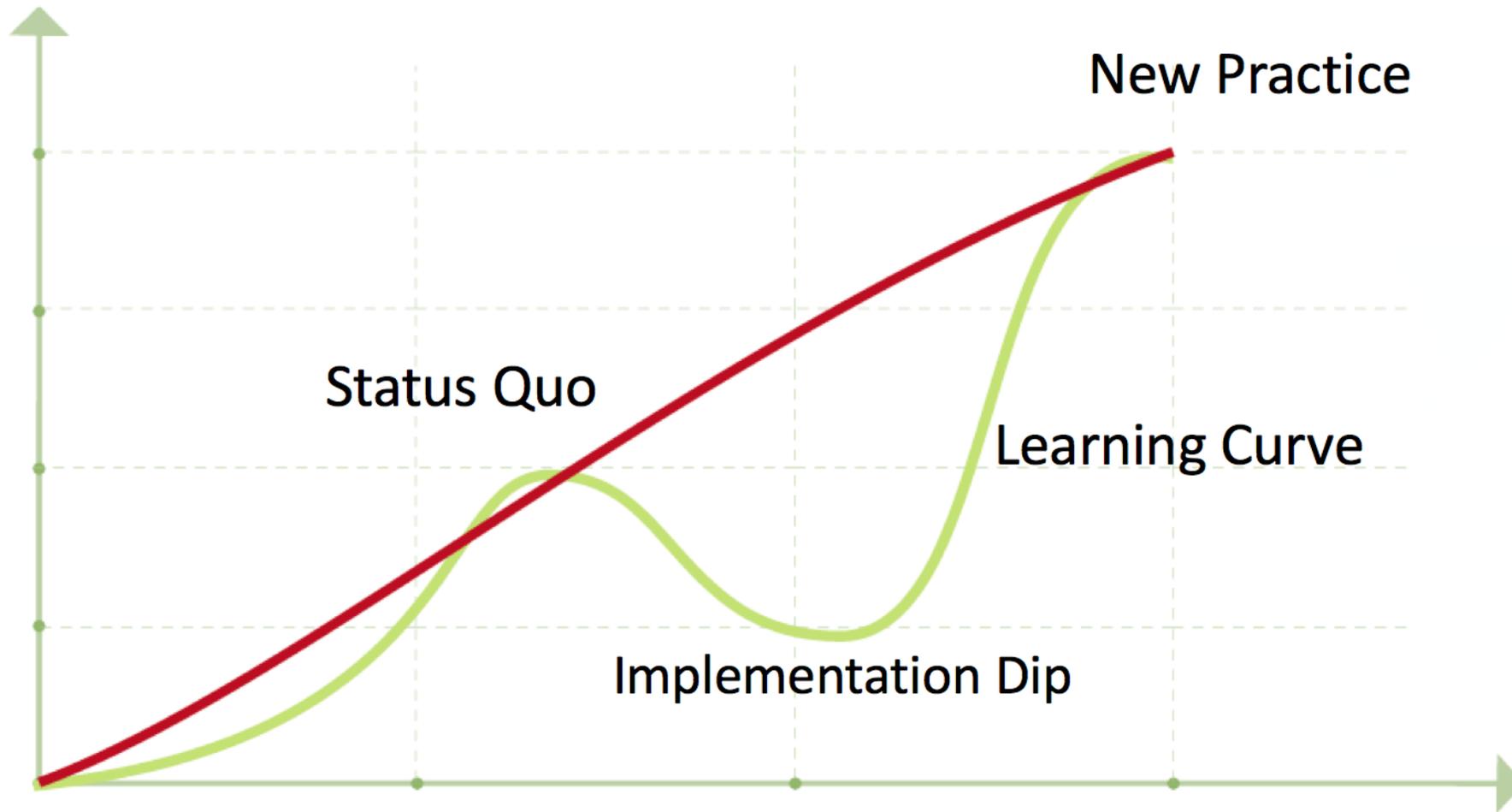
- Professional growth goals create *process* accountability
- SMART goals create *outcome* accountability
- Note: no separate goals are needed for performance accountability—satisfactory in all areas is the goal

# Looking At Data Too Soon



Results usually get worse  
before they get better,  
so looking at data too soon  
can cause  
discouragement and  
premature quitting.

# The Implementation Dip

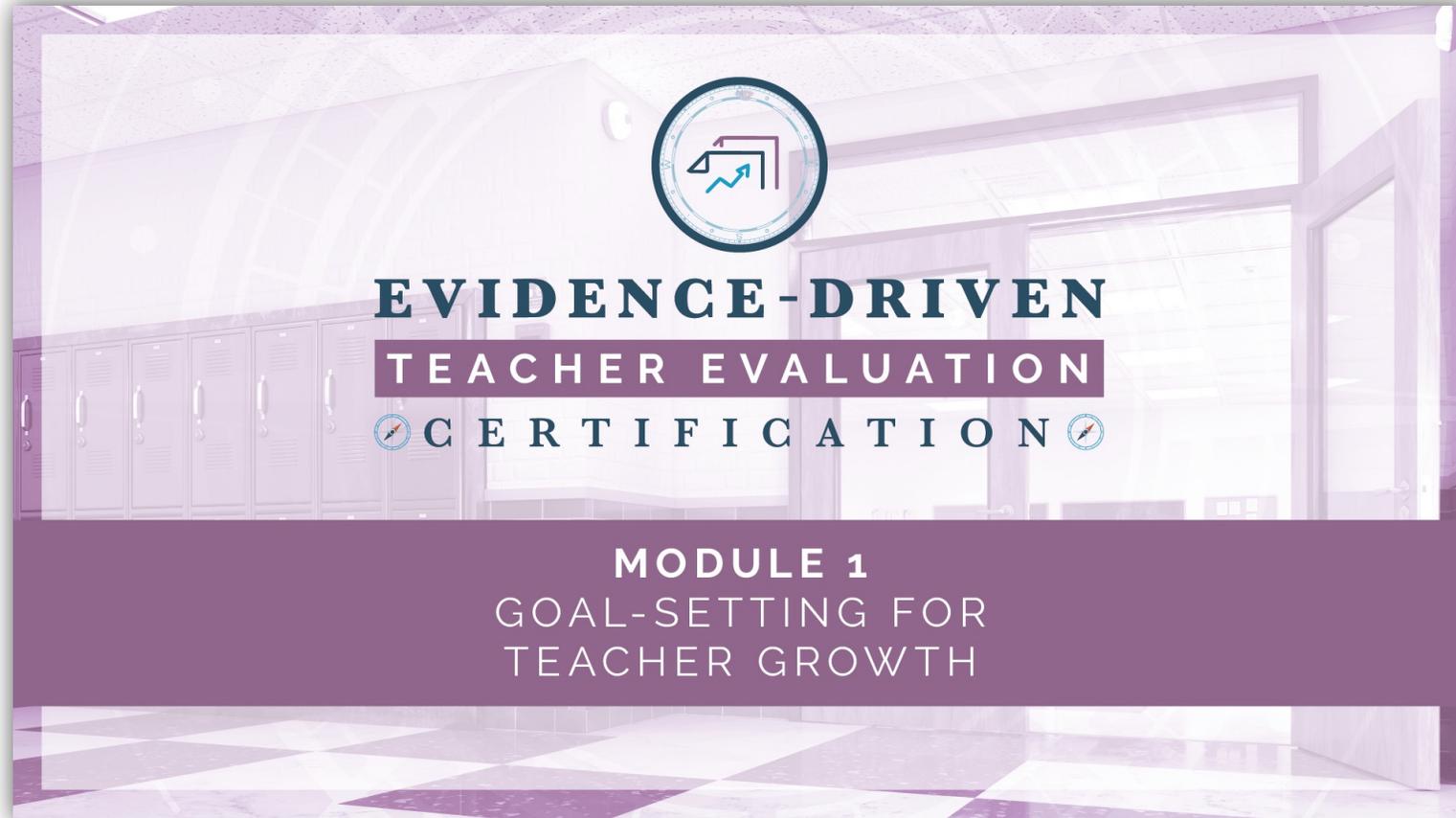


# Getting Through The Dip



To get through the Implementation Dip,  
teachers need *process* accountability,  
NOT *outcome* accountability

# More on Teacher Growth



# From Teacher to School Goals



- School improvement often requires teacher growth
- School goals often shape what specific areas teachers need to grow in
- Tier 3 systems are often a more direct path to better results than individual teacher growth

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